



## Case Study: Manufacturing

### Client:

World Kitchen, LLC manufactures and markets bakeware, dinnerware, storage products, kitchen and household tools, range top cookware and cutlery products. The company employs more than 3,000 people at its manufacturing, distribution centers and other locations in the United States, Canada and Asia-Pacific regions.

### Challenge:

Unscannable bar codes were causing costly compliance fees, shipping delays and operation downtime.

### Solution:

The Printronix industrial strength Thermal Printer with Online Data Validation (ODV™) enabled the company's shipping operations to achieve total bar code quality control.

### Benefits:

- Stop, catch and correct problems from unscannable bar codes at the source
- Eliminates chargeback fees
- Improves on time shipping and customer satisfaction
- Increases productivity and quality control
- Ease of use
- Reduced downtime for routine maintenance

## Case Study: World Kitchen

### World Kitchen Seeks Printronix's Recipe to Eliminate Unscannable Bar Codes and Cut out Costly Compliance Fines

*Printronix Online Data Validation Technology Offers 100 Percent Scannable Bar code Quality, Saves Kitchenware Giant Thousands of Dollars and Increases Shipping Productivity*

#### Kitchenware Giant Sought a New Recipe for Supply Chain Improvement

Clear and reliable bar code label printing is essential with international shipping operations for a company that manufactures and markets a wide range of trusted kitchenware brands including CorningWare®, Pyrex®, Corelle®, Snapware® and Chicago Cutlery®. For World Kitchen, LLC



([www.worldkitchen.com](http://www.worldkitchen.com)), customer

satisfaction depends on accurate data that is critical to efficient inventory management and supply chain operations and is encoded on bar code labels. Each year, the company produces millions of 4"x 6" and 4" x 8" bar code shipping labels that contain customers' parcel information, including shipping addresses and purchase order numbers. Unreadable bar codes in World Kitchen's supply chain results in operational inefficiency and higher operational costs due to refused shipments, costly reshipments and chargebacks.

Over time, customer imposed compliance fines (chargebacks) due to poor bar code scanability became a very serious and costly issue for World Kitchen. The company was paying thousands of dollars a month in



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compliance fees. These unscannable bar codes delayed deliveries to department stores, mass merchants and other customers around the world. Manually tracing, isolating and fixing the source printer that produced the unscannable label was costly and labor-intensive.

### Achieving 100 Percent Bar code Accuracy

Costly compliance fines and the resolve to end inefficiency throughout shipping operations prompted the need for the integrated Printronix Thermal Printer with an Online Data Validation (ODV™) combination. The Printronix T5000r ENERGY STAR® thermal bar code printers with ODV verify that printed bar code labels are 100 percent machine readable, 100 percent of the time. As a result of adopting this integrated solution, World Kitchen was able to effectively eliminate the problem and has saved the company, thousands of dollars a year in compliance fines alone



for each of the six years they have been in use.



“The driving factor for World Kitchen’s integration of Printronix’s ODV was to eliminate chargeback fees from our customers due to poor bar code readability.”

*Terry Moore, System/SharePoint Admin III, World Kitchen, LLC*

“Printronix’s ODV software analyzes incoming data to identify bar code commands for every label. After printing, the bar code image is scanned and tested against the symbology specifications. If an unscannable or poor quality bar code is detected, the label is automatically cancelled and a replacement label is printed. This also eliminates the need to conduct inefficient, expensive and random manual verification. “

“Printronix’s online data verification allows us to catch a bad bar code. The printer overstrikes the label immediately in the supply chain process and automatically reprints a good label. This was a key

selling point. I don’t know any other company that offers this feature,” said Terry Moore, System/SharePoint Admin III, World Kitchen, LLC.



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### Printronix T5000r ENERGY STAR® Superior Performer

Before adopting the integrated Printronix Thermal Printers with Online Data Validation, World Kitchen used continuous feed laser printers. Maintaining and repairing these specialized laser printers was laborious and difficult. The company had also used other thermal printers at reprint stations. In comparison the staff finds it easier to load media and perform routine maintenance, like changing print heads without the use of a screwdriver, much easier with the Printronix printers. Another benefit they have experienced is the long life cycle of the Printronix printer. On average, the T5000r ENERGY STAR® printers last seven to ten years. The added efficiency reduces costly downtime and keeps World Kitchen’s operation moving.



“We have been very satisfied with the performance of our Printronix ODV thermal bar code printers at our facilities,” said Moore. “We are certainly mindful of other opportunities to use Printronix printers for our bar code printing solution.”

### About Printronix

Printronix is a leader in business-critical printing solutions, offering the most-trusted selection of ultra-reliable printers, services, supplies and parts for environments demanding top reliability and low printing costs. The company offers the two most-trusted brand names in industrial, back office and supply chain printing, Printronix and TallyGenicom, known throughout manufacturing, distribution, retail, banking, healthcare, government and other enterprises across the globe. The combined brand portfolios include the highest-quality line matrix, thermal and RFID printers, and service management solutions. Printronix was founded in 1974 and is headquartered in Irvine, Calif. For additional information, visit [Printronix.com](http://Printronix.com), [Twitter](https://twitter.com/Printronix) or [Facebook](https://facebook.com/Printronix).